

CASE STUDY

BCI Packaging

ensures financial success to serve a social mission by digitally enabling shopfloor processes



SUMMARY

Nulogy enabled Missouri-based contract packager BCI Packaging to switch from manual, paper-based processes to a sophisticated software system, significantly improving operational efficiency, data visibility, and margin growth. The resulting financial growth allows BCI to serve its social mission of supporting adults with developmental disabilities.

Company Overview

BCI Packaging is a mid-size contract packaging company with two locations in Missouri, operating for more than 30 years in consumer products, pet food, pharmaceutical, and medical industries. Additionally, BCI is an organization with a social mission of providing employment opportunities for adults with developmental disabilities.

Challenges

Prior to Nulogy, production and scheduling at BCI Packaging was handled by time-consuming, paper-based processes and manually-updated spreadsheets. BCI wanted a more sophisticated platform to drive efficiency and business growth, and to ease quality-related protocols.

The Results

BCI Packaging implemented Nulogy's Shop Floor Solution, replacing its spreadsheets and manual-based processes, resulting in:

- Increased revenues by 170%.
- Reduced accounts receivable balances over 90 days from 5% to 0.5% today—a 90% improvement rate.
- A major customer service win by using Nulogy to respond to a batch recall by one of its largest customers within 3 hours, reporting the packaging dates and destinations of approximately 84 pallets.
- Improved support for staff professional development, due to enhanced data from labor reporting.

To learn more about BCI's services and mission, visit bcipackaging.com.



With efficiencies resulting from Nulogy, we're able to ensure that we have the financial stability to be there in the future for our adults with disabilities and serve our mission.



SUSAN CUTLER
CHIEF FINANCIAL OFFICER
BCI PACKAGING



To receive a free consultation on how Nulogy's Shop Floor Solution can digitally enable your contract packaging operation, contact us:

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